

PRESS RELEASE

Arbi Arredobagno Grows Against the Trend: Positive Results in 2024 in a Slowing Market

While the wood-furniture supply chain closes 2024 with a turnover of 51.7 billion euros, down -2.9% compared to the previous year (source: Pambianco Design), **Arbi Arredobagno stands out for significant growth** that confirms the positive trend and the effectiveness of a solid corporate strategy based on quality, innovation, and sustainability.

Going against the general trend, Arbi closes the year with an increased turnover, reaching 43.9 million euros, equal to an increase of +3% compared to 2023. This result consolidates its position as a benchmark for 100% Made in Italy design and quality in the bathroom furniture sector. The Italian market remains the driving force, contributing 90% to the total turnover (over 38.6 million euros).

At the heart of this success is an **industrial model that integrates productivity, flexibility, and environmental responsibility**. The Maron di Brugnera (PN) plant, equipped with cutting-edge machinery and automated processes, represents the beating heart of production, allowing Arbi to **internally manage almost the entire production cycle** with efficiency, precision, and constant attention to detail. The ability to optimize time and costs allows for maintaining high competitiveness without ever compromising quality.

The Arbi plant includes **numerous specialized production lines** – from cutting to squaring, from edge banding to painting – alongside **semi-automatic warehouses** and a third line dedicated to furniture assembly. **A specific area is reserved for woodworking**, where aspects such as burl grain or the use of fine wood essences are enhanced to satisfy an increasingly demanding clientele. The painting and lacquering phases are also meticulously handled, thanks to an automated system combined with manual operations, which guarantee optimized times and high standards.

In its corporate policy, Arbi demonstrates a **strong sensitivity towards the environment**: to minimize emissions, it has implemented a **post-combustion system** for the disposal of solvents, burning VOCs and avoiding atmospheric pollution. Furthermore, a **cascading water system** allows for the efficient recovery of fumes and excess paint, improving the quality of the painting process.

One of the distinctive elements of Arbi's strategy is its focus on the distribution channel: the company has built solid relationships of trust and collaboration **with retailers, purchasing groups, and specialized distributors**, offering a complete service and a wide range of customization options.

Of particular importance is **ArbiLab, the space dedicated to the training of customers, installers, designers, and service centers**: a place designed to enhance skills and convey the company's values, supporting its growth and evolution.

The Maron di Brugnera plant also houses a **showroom of approximately 700 square meters**, where the **synergy between Arbi bathroom furniture and Ibra Showers solutions** (shower enclosures and trays, heated towel rails, and accessories) takes shape. The displayed configurations are complete and coordinated, thanks to meticulous attention to colors and materials. The aim is to convey to visitors the design know-how and the identity of products that stand out for their design and innovation.

With a philosophy that combines artisanal passion and industrial innovation, Arbi Arredobagno confirms its position as a solid company, capable of generating value, even in a challenging economic scenario.

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